

# Stuck between a rock and a hard place

The pleasures of practicing OR in a contract research organization

Geir Hasle

SINTEF ICT, Oslo, Norway

**LANCS Initiative Advisory Board Meeting**  
**London, 18 May 2010**

# Outline

- Personal background
- Contract research organisations
- OR at SINTEF
- VRP Research and Technology Development (RTD)
- Important challenges
- Reflections

# Career

- 31 years at SINTEF ...
- The Medal for Long and Faithful Service  
The Royal Norwegian Society for Development



- Harassment



Technology for a better society

- An Independent Multi-Disciplinary Contract R&D Organisation
- Established in 1950
- Among the Largest CRO in Europe

Vision:

- Technology for a better Society

Business Concept:

- To meet the needs for Research-Based Innovation and Development for the Private and Public Sectors

1.400 employees in Trondheim



Norway

Oslo

Trondheim



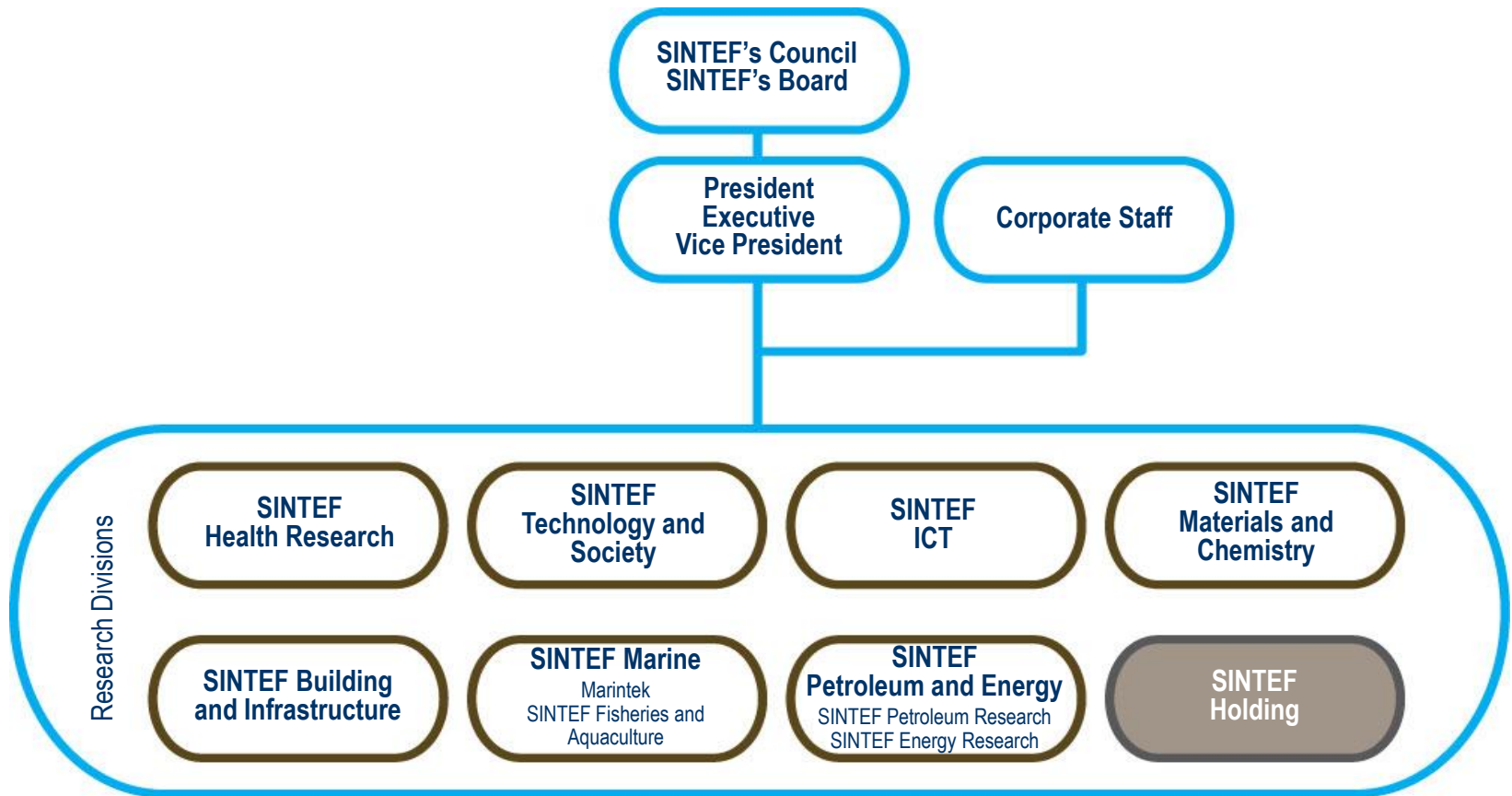
500 employees in Oslo



# SINTEF - A Norwegian Contract Research Institute

- Science and engineering – social sciences, health care
- Connected with
  - The Norwegian University of Science and Technology, Trondheim
  - The University of Oslo, Faculty of mathematics and natural sciences
- > 90 % of turnover from industry and public sector contracts
- Annual turnover ~ 270 M£
- Activities
  - Strategic, long term, basic research
  - Contract Research
  - Consultancy
  - Commercialization and spin-offs

# The SINTEF Group



# Outline

- Personal background
- **Contract research organisations**
- OR at SINTEF
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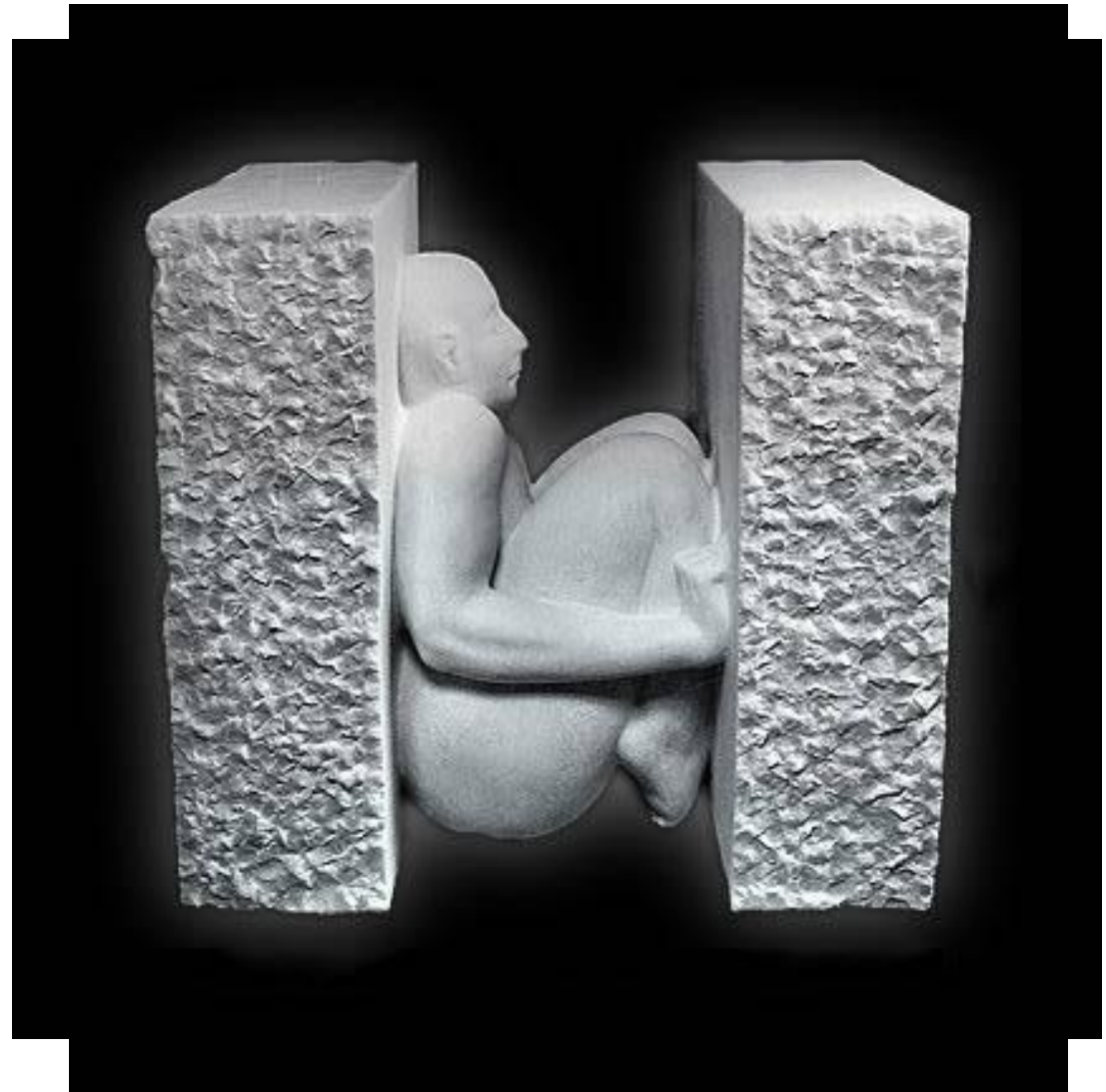
# Bridging the gap between academia and industry



# Life at a CRO

- Almost a real job
  - Not (publish or perish)
  - Acquire contracts
  - Build networks and consortia
  - Keep clients happy
  - Manage projects
  - Deliver project results, on time, on budget
  - Economical success
  - Keep employees happy
  - Recruit good people
  - Range of activities in the RTD value chain
  - Publish, to be attractive
- 
- Different from academia, or industry?

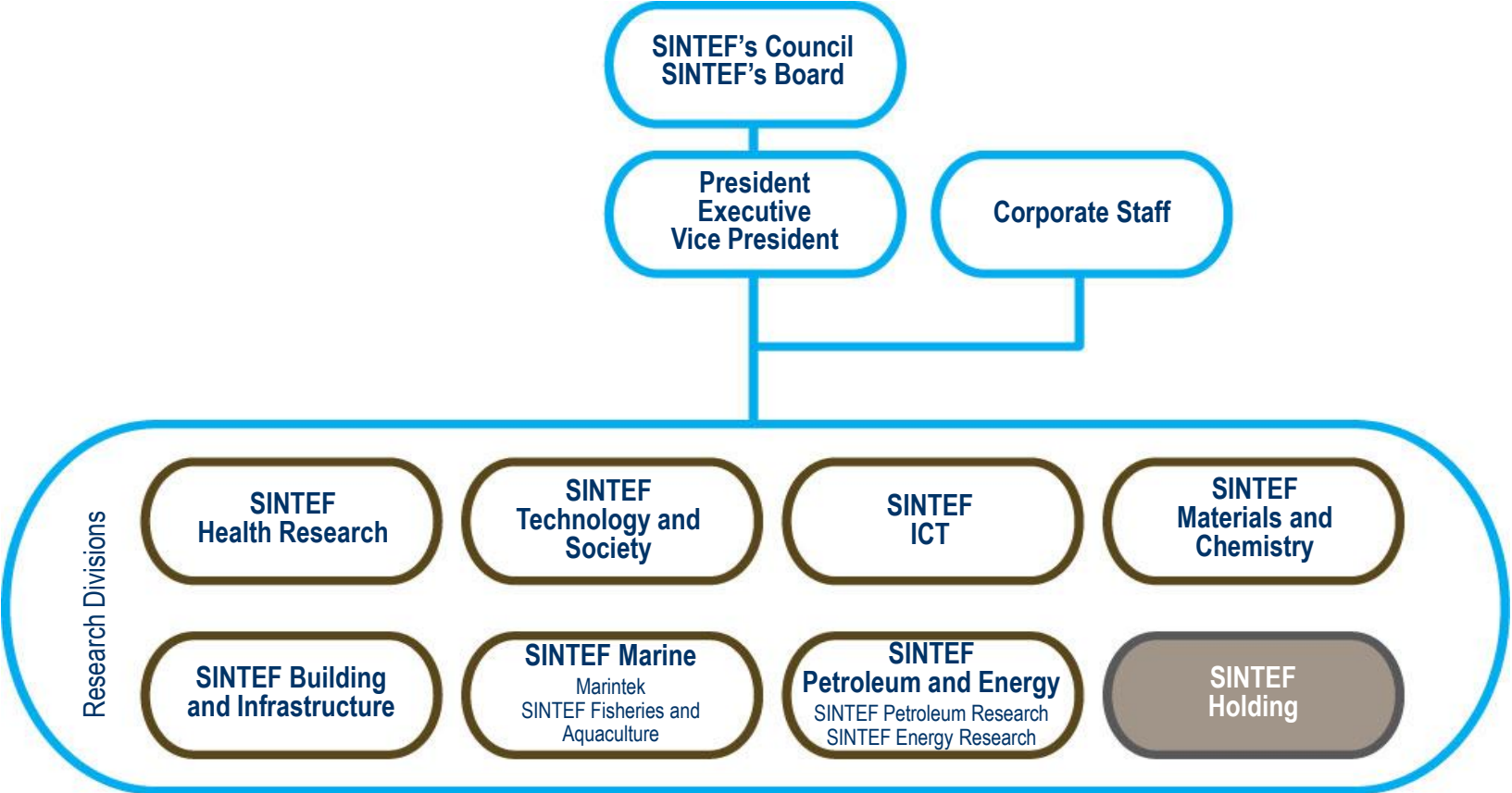
**Stuck between  
Not as bad  
a rock and a  
hard place**



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# The SINTEF Group



# Main objective

To improve the performance of core business processes in industry and the public sector through tailored, high performance optimisation tools

# Products and Services

- Optimisation kernels, components
- Prototypes
- Analyses
- Development of methods, techniques, algorithms
- Generic software libraries
- Focus
  - scheduling
  - routing
  - sequencing

# The Way We Work

- Understanding the end user requirements
  - Specification of optimisation kernel
  - Analysis, identification of alternative approaches
  - Detailed design
  - Coding and module testing
  - Empirical investigation
  - Selection and tuning of optimisation technique
  - Testing
- 
- Reuse, generic sw libraries
  - Understanding the problem
    - literature
    - collaboration



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# Research on Rich VRPs & related problems at SINTEF

- Industrial Contracts since 1995
- Strategic Research
  - European Commission FP III, IV, V (e.g., GreenTrip 1996-1999)
  - Norwegian Research Council (RCN)
  - Internal Projects, students
- Generic VRP Solver - Spider (1995→)
  - Commercialization from 1999
  - GreenTrip AS → Spider Solutions AS
- TOP Programme 2001-2004 (RCN) <http://www.top.sintef.no/>
  - Basic Research on Rich VRP and related problems
  - VRPTW
  - Shortest Path Problem in Dynamic Road Topologies
- Innovation Projects supported by Research Council of Norway
  - “I Rute” (2001 – 2004) Bulk transportation
  - “DOiT” (2004 – 2007) Stochastic and Dynamic Routing
  - “EDGE” (2005 – 2008) Large Scale Routing
  - “Effekt” (2008 – 2011) Media Product Distribution Routing
- Ship routing
  - TurboRouter 1995 ->
  - SINTEF Internal Strategic Project (2005-2008)
  - LNGShipping

# VRP in Operations Research

- General, idealized formulations
- Extensions studied in isolation
  - time windows
  - multiple depots
  - inventory constraints
  - ....
- Very fruitful for
  - understanding VRP variants
  - developing highly targeted algorithms
- Not always relevant to real-life problems
- Some application specific work
- Recently: More holistic approach: "Rich VRPs"
  - General model, many aspects of industrial problems
  - Robust algorithms

# Industrial aspects – VRP tool

- Adequate model of the applications
- Wide range of applications
- High quality information
  - addresses
  - distances, times, costs
  - orders
  - fleet and driver information
- Manual planning, user interface
- Ease of use
- Software issues
  - Integration with ERP etc.
  - Extendability
  - Maintainability
  - Documentation
- High quality solution in short time – powerful VRP solver

# Industry needs rich VRP models

- Type of service and operation
  - multiple depots, no depot
  - different order types (delivery, pickup, direct, service, ...)
  - order splitting, flexible order volumes
  - node routing, arc routing, mixed
  - multiple tours per day
  - periodic problems
  - connection to inventory and manufacturing
- Constraints
  - capacity, several dimensions, hard and soft
  - time windows, multiple, hard and soft
  - precedences
  - (in)compatibilities
- Realistic distances, times, costs
- Cost components
  - multiple criteria
  - soft constraints and penalties
- Uncertainty and Dynamics

# Typical Development Process

- Requirements from broad set of applications
- General conceptual model
- Develop solver
- Efficient and robust algorithms
- Assessment vs real life applications and literature benchmarks
- Extensions and improvements

# Spider - A Generic VRP Solver

- Designed to be widely applicable
- Based on generic, rich model
- Predictive route planning
- Plan repair, reactive planning
- Dynamic planning with stochastic model
  
- Framework for VRP research

# SPIDER - Generalisations of CVRP

- Heterogeneous fleet
  - Capacities
  - Equipment
  - Arbitrary tour start/end locations
  - Time windows
  - Cost structure
- Linked tours with precedences
- Mixture of order types
- Multiple time windows, soft time windows
- Capacity in multiple dimensions, soft capacity
- Alternative locations, tours and orders
- Arc locations, for arc routing, mixed problems and aggregation of node orders
- Alternative time periods
- Non-Euclidean, asymmetric, time-varying travel times
- Compatibility constraints
- A variety of cost components and soft constraints
  - driving time restrictions
  - visual beauty of routing plan, non-overlapping routes
  - levelling



# Uniform Algorithmic Approach

## ■ Goals

- Reach a good local optimum fast
- Explore interesting parts of search space efficiently

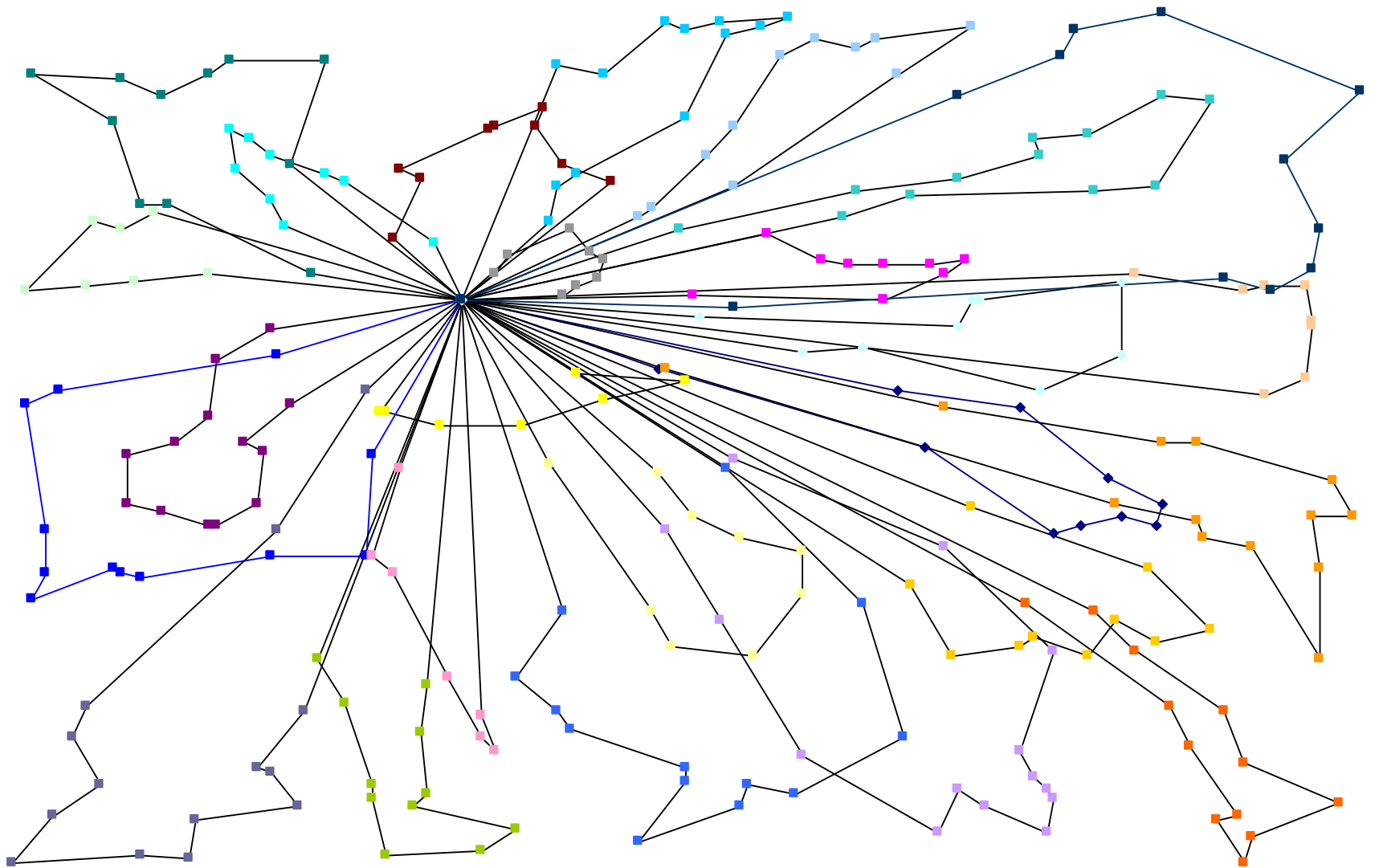
## ■ 3 phases

- Construction
- Iterative Improvement: Iterated Variable Neighborhood Descent
- Tour Depletion

## ■ Based on

- Iterated Local Search (Martin, Lourenço et al)
- Variable Neighborhood Descent (Hansen & Mladenovic)
- Diversification when VND reaches local optimum

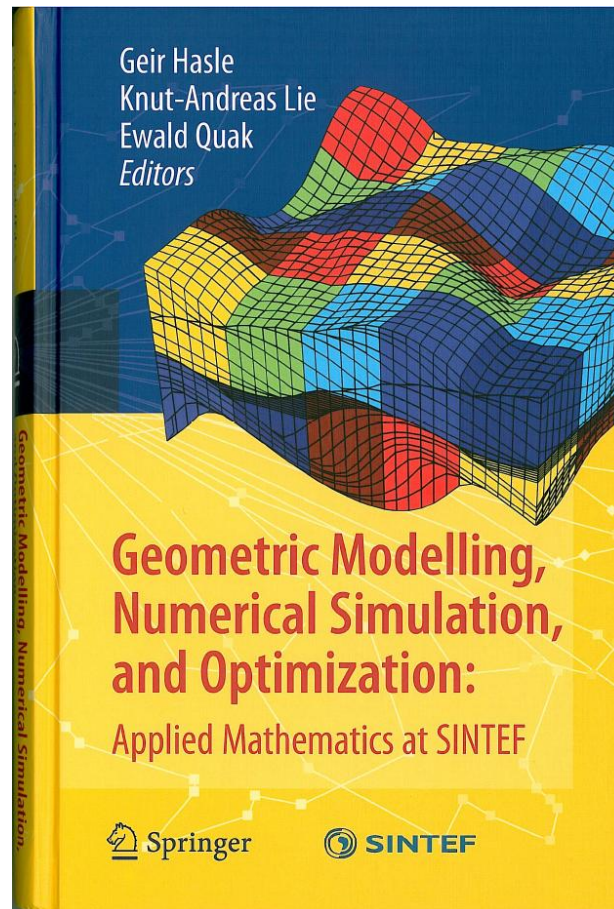
# G-n262-k25: 5685 vs. 6119



# Spider Designer - Applications

- Distribution of bread (Bakers)
- Mail collection and distribution (Posten Norge)
- Local pickup and delivery (Schenker)
- Newspaper distribution, 1st tier (Aftenposten, Dagbladet)
- Newspaper distribution, last mile (Aftenposten, Stavanger Aftenblad)
- Collection of milk from farms (TINE)
- Distribution of fodder to farms (Landbruksdistribusjon)
- Distribution of fuel oil (Hydro Texaco)
- Location analyses, depot (obnoxious facility location, Norsk Gjenvinning AS)
- Distribution of blood (Ullevål sykehus)
- Distribution of groceries (REMA 1000)
- Distribution of magazines (Bladcentralen)
- Distribution of ice cream (Diplom Is; Hennig Olsen)
- Dial-a-ride, elderly, hospital patients (Nor-Link)
  
- Savings 2-35%, depending on application

**Geir Hasle and Oddvar Kloster: *Industrial Vehicle Routing*.**  
**Chapter (pp 397-435) in**  
**Hasle, Geir; Lie, Knut-Andreas; Quak, Ewald (Eds.)**  
**Geometric Modelling, Numerical Simulation, and Optimization:**  
**Applied Mathematics at SINTEF**  
**2007, XI, 558 p. 162 illus., 59 in color., Hardcover. ISBN: 978-3-540-68782-5**  
**<http://www.springer.com/>**



# Invent – A generic solver for maritime inventory routing problems

**Invent is a software library that can model and solve a wide class of maritime routing problems. This includes both traditional tramp shipping and industrial shipping problems with inventory management.**

**Vessels** can be modeled at tank level with the possibility of detailed tank stowage and cleaning operations.

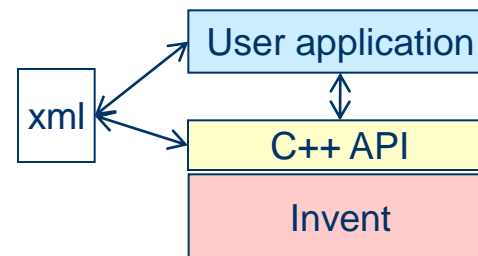
**Inventories** can have a time varying production or consumption profile together with an upper and lower limit on the inventory level.

The inventories can be combined with traditional **orders** with laycan and quantity intervals for a pair of pickup and delivery locations.

It is also possible to include **contracts** with details on required pickup or delivery in given periods, and time varying price curves for income and cost.

Problem instances are described in a general **XML** format that can be used as input for the automatic planning process.

Invent generates **optimized** plans for the problems based on advanced heuristic methods that are able to provide high quality **solutions** in short time.



# TurboRouter

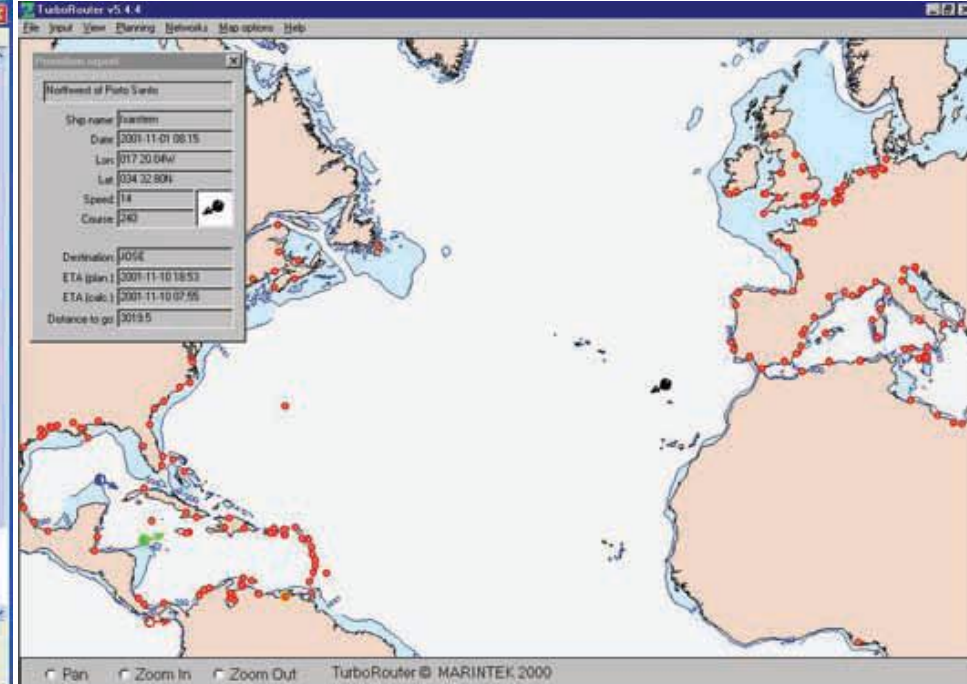
**Cargo Assignment**

File Edit Calculation View Column

Net revenue: 3 143 965  
Net daily: 18 884

No	From	To	Quantity	Load Start	Load Stop	Teuring	Tango	Tradigo	Transal	Atal	Ant...	Abr...	Akstar	Hab...	Roco	Tha...
131	PENBROKE DOCK	CARDIFF	12 600.0	28/05 0...	30/05 17:00											
19	PENBROKE DOCK	DUBLIN	15 800.0	28/05 0...	30/05 17:00											
156	STARLOW	MELFORD WHARF	11 000.0	28/05 0...	31/05 12:59											
145	FARNWAT	BELFAST	12 450.0	28/05 0...	31/05 17:00											
151	ST. PETERSBURG	ROTTERDAM	15 800.0	30/05 0...	01/06 09:49											
133	BRACEFOOT DAY	ROTTERDAM	11 600.0	30/05 0...	01/06 17:00											
158	FAWLEY	BELFAST	12 500.0	30/05 0...	01/06 17:00	N										
170	HAVE	OSLO	15 800.0	01/06 0...	03/06 17:00											
152	GOYENBURG	OPT AMSTERDAM	12 100.0	02/06 0...	04/06 17:00	N										
159	FAWLEY	DUBLIN	12 500.0	02/06 0...	04/06 17:00	N										
160	HONGTAD	OPT LEHVES	12 500.0	02/06 0...	04/06 17:00											
161	BIRMINGHAM	OPT ROTTERDAM	11 600.0	02/06 0...	04/06 17:00											
166	ST. PETERSBURG	OPT ROTTERDAM	15 500.0	02/06 0...	04/06 17:00											
132	PENBROKE DOCK	WYOMOUTH	12 600.0	02/06 0...	05/06 17:00											
165	WILHELMSHAVEN	OPT CARDIFF	15 000.0	02/06 0...	05/06 17:00											
114	BRACEFOOT DAY	ANTWERP	11 500.0	04/06 0...	06/06 17:00											
134	PENBROKE DOCK	DUBLIN	12 600.0	05/06 0...	07/06 17:00											
148	ROTTERDAM	TEESPORT	10 800.0	04/06 0...	07/06 17:00											
135	PENBROKE DOCK	DUBLIN	12 600.0	08/06 0...	10/06 17:00											
146	FARNWAT	BELFAST	12 450.0	08/06 0...	10/06 17:00											
149	ST. PETERSBURG	ROTTERDAM	15 500.0	07/06 0...	10/06 17:00											
162	FAWLEY	DUBLIN	12 500.0	09/06 0...	11/06 17:00											
136	PENBROKE DOCK	DUBLIN	15 000.0	12/06 0...	14/06 17:00											
137	PENBROKE DOCK	WYOMOUTH	15 000.0	13/06 0...	15/06 17:00											
143	BIRMINGHAM	NORWICH/BS	11 000.0	13/06 0...	15/06 17:00											
147	FARNWAT	BELFAST	12 450.0	14/06 0...	16/06 17:00											
147	HAVE	DUBLIN	10 400.0	14/06 0...	16/06 17:00											
138	PENBROKE DOCK	DUBLIN	12 600.0	17/06 0...	19/06 17:00											
127	PENBROKE DOCK	CARDIFF	12 600.0	17/06 0...	19/06 17:00											

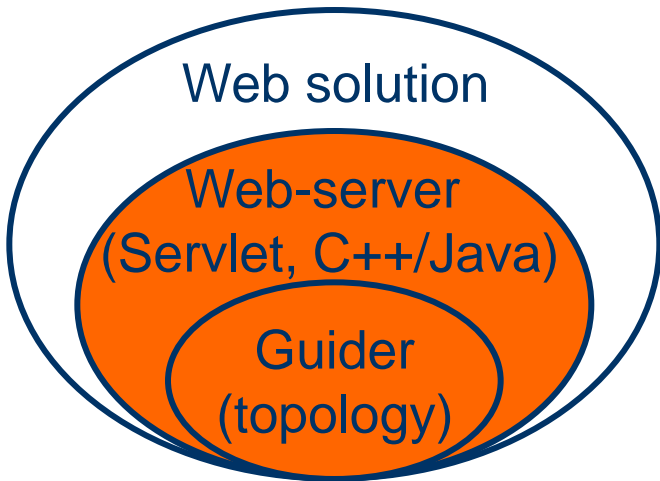
STEP Alternate Calculate Confirm Not assign Information Post rotation Evaluate Clear from row Reset





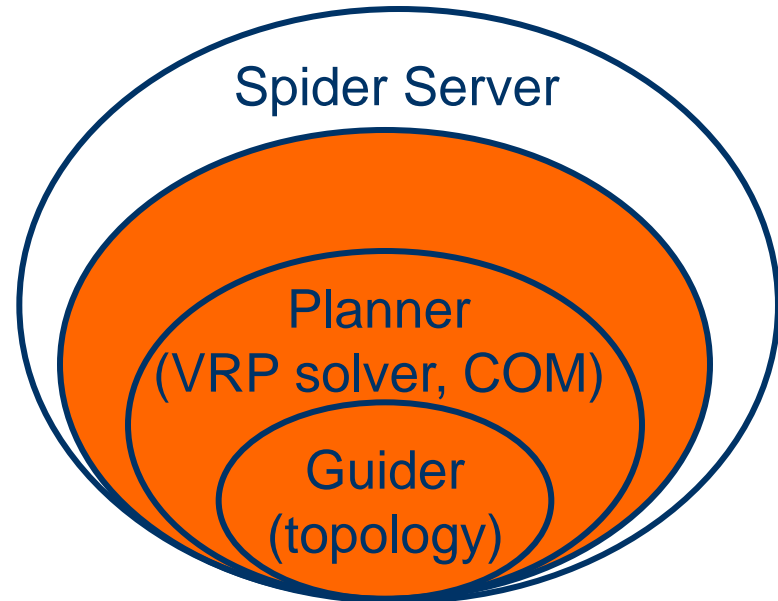
# Products - architecture

## Geomatikk AS

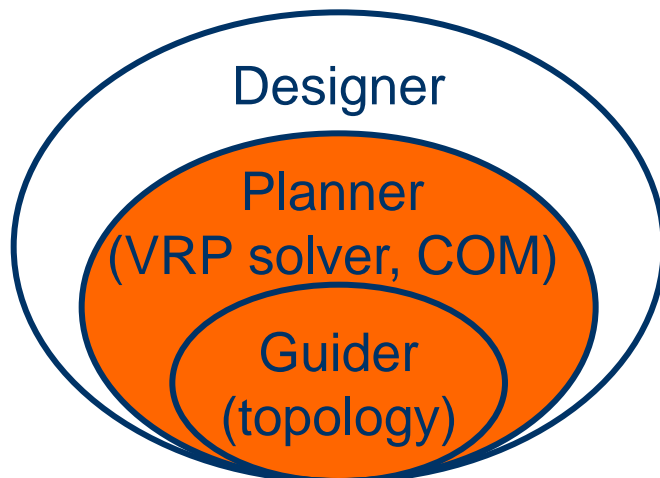


## Distribution Innovation AS

### DI web solution



## SPIDER Solutions AS



- Newspaper distribution
- City of Oslo
- 500k inhabitants
- 200k households
- 35k modules





# Problem description

- Last mile part of two-echelon distribution
- (Open) DVRP with extensions
- Objectives
  - total duration
  - route balancing
  - clustering, route separation, "visual beauty"
- Constraints
  - route duration
  - # routes

# Additional niceties

- Determination of vehicle type (pedestrian, car)
- Combined routes
- Links that may be used by one route only
- ...

# Extended problem

- Integrated problem
- Distribution from print shop to subscriber
- Location routing: Determination of pickup points



A: PASSPORT - Session1

File Edit Transfer Options Session Macro Help

=>PF2=TILBAKE, PF5=ENDRE, PF6=SLETT, PF10=BLANKER, PF11=RUTEKONS, PF12=TILLEGGSOPP

**R F T E N P O S T E N** DISTRIBUSJONSSYSTEM KOSTNADS- OG TIDSBEREGNING

Rute: 21509 Utg.: M Ukedag: 0 Pr. dato: 221105 Betjenes med: G

Ant.lønn: 265 -Ant. abo og andre, 0 -Ant. pressede Sone: 3 0/U: U

265 + 0 = 265 a kr. 23,76 + 0 Spes.abo a kr. 0,00 = kr 6296,40

Avstandslønn: 3,3 km a kr. 52,80 = kr 174,24

Vintertillegg: 5 mnd. a kr. 291,00 :12 = kr 121,25

Sum lønn = kr 6892,17

26,00 % tillegg for feriepenger og arb.avgift \*MIN\* = kr 1791,96

Sykkelgodtgj. = kr 0,00

Transp.godtgj. 3,3 km x 26,00 dager x kr.: 0,00 = kr 0,00

Transp.strekn. 0,0 km x 26,00 dager x kr.: 0,00 = kr 0,00

Sum lønn, sos.kostn. og transp.godtgj. \*MIN\* = kr 8684,13

Kostnad pr. abonnement pr. måned = kr 32,77

1. Klargjøring før start	=	15 min	Dekn.%: 44,69
2. Avstand 3,3 km	a	12,00 = 39,60 min	Beregnet tid 128,13 min.
3. 0 oppg. uten nøkkel	a	0,35 = 0,00 min	Reell tid 128,13 min.
4. 53 oppg. med nøkkel	a	0,50 = 26,50 min	Beregn. daglønn 248,87 kr
5. 206 etasjer	a	0,35 = 72,10 min	Reell daglønn 260,42 kr
6. 0 lev. i anebolig	a	0,15 = 0,00 min	Beregn. timelønn 116,54 kr
7. 63 lev. i rekkehus	a	0,20 = 12,60 min	Reell timelønn 121,95 kr
8. 4 lev. i FK (ute)	a	0,15 = 0,60 min	Timetillegg o/18 ..... kr
9. 0 fellesleveringer	a	0,00 = 0,00 min	Antall husstander 593
Totalt	=	166,40 min	

Opprette jobb - Windows Internet Explorer

http://app.di.no/app/RouteNetOptimization.do

File Edit View Favorites Tools Help

Favorites Best of the Web Channel Guide Free Hotmail Internet Explorer News Inter

Forside - SINTEF Alle ansatte - SINTEF [\_ParticipantList\_] TRIS

**Distribution Innovation** Routes Address Reports

Search Route Module Pending Routemeasures **Optimization**

[Optimization](#) > **New Optimization Job**

**New Optimization Job**

Distribusjon M1-6

Region 01 Oslo Vest

Carrier type By Car

Jobbnavn

Ukedag (for modelltid) Choose

**Valg av moduler**

Area Choose **Add**

og/eller

Ruteintervaller **Add**

Pickuppoint: [Change Pickuppoint](#)

- None -

**Optimeringsvalg**

**Maks tid** pr. rute (så få ruter som mulig)

Et gitt antall ruter

Maks tid pr. rute (m)

Jevn ut modulene så de genererte rutene blir like store

**Create Job** **Cancel**

**1220** Geografi  
02 Oslo Nord, M1-6  
**Gr.4D2 -20747-751**  
**H/3R/K/J v.3.2**  
[3 ruter](#) (168 moduler)

Optimeringsvalg  
By Car  
Friday  
Hentested angitt  
- Lukket rute  
- Med hentestedretur  
Ant. ruter: 3  
Med utjevning

Lagt inn  
17:40 (12.03.2010)  
Startet 19:00  
Ferdig 19:27

**Eksportéert til [forfall](#)**  
Ant. ruter 3  
CPU-tid 27 min  
Iterasjoner 674051

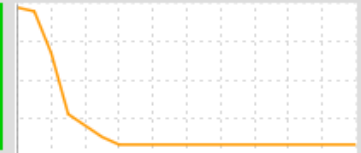


**1219** Geografi  
02 Oslo Nord, M1-6  
**Gr.4D2 -20747-751**  
**H/3R/K/J v.3.1**  
[3 ruter](#) (168 moduler)

Optimeringsvalg  
By Car  
Friday  
Hentested angitt  
- Lukket rute  
- Med hentestedretur  
Ant. ruter: 3  
Med utjevning

Lagt inn  
17:40 (12.03.2010)  
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Ferdig 18:59

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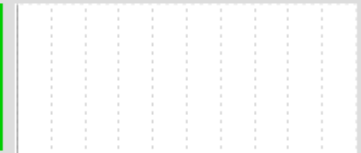


**1218** Geografi  
03 Oslo Syd, M1-6  
**Gr.(3) -20947+949**  
**H/2R/G/J v.3.4**  
[2 ruter](#) (182 moduler)

Optimeringsvalg  
By Feet  
Friday  
Hentested angitt  
- Lukket rute  
- Med hentestedretur  
Ant. ruter: 2  
Med utjevning

Lagt inn  
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Ferdig 18:38

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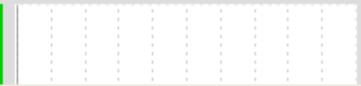


**1217** Geografi  
03 Oslo Syd, M1-6  
**Gr.(3) -20947+949**

Optimeringsvalg  
By Feet  
Friday

Lagt inn  
17:34 (12.03.2010)  
Startet 18:07

**Eksportéert til [forfall](#)**  
Ant. ruter 2



Rutemåltall - Windows Internet Explorer

http://app.di.no/app/RouteMeasures.do?action=unspecified&menuId=62&selectedPendingId=5534

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Routes Address Reports

Search Route Module Pending **Routemeasures** Optimization

Ruteutvalg

Distribusjon M1-6

Velg geografi

Rutesøk  
 Region -Velg-  
 Område -Velg-  
 Forfall 03 Oslo Syd - RNO#1218: Gr.(3) -2C

Velg måltall / tidsmodus

Måltall LE LT OM RL TB D% LEV Δ OM Δ RL  
 Tidsmodus Snitt Man Tirs Ons Tors Fre Lør Søn

Søk

Oversikt Produksjon Forfall

	Lev.eff. (lev/min)	Lev.tett. (lev/km)	Omb.tid (min)	Rutelengde (km)	Tidsbuff. (min)	Dekn.grad (%)	Lev. (ant)
Production (2)	1,4	32,3	134 Σ:268	5,8 Σ:11,7	24	20,7	187,6
Optimized (2)	1,77	54,5	102 Σ:205	3,4 Σ:6,7		19,1	182,1
Pending (2)	1,77	54,5	102 Σ:205	3,4 Σ:6,7		19,1	182,1





**Ruteutvalg**

Distribusjon

**Velg geografi**

Rutesøk

Region

Område

Forfall

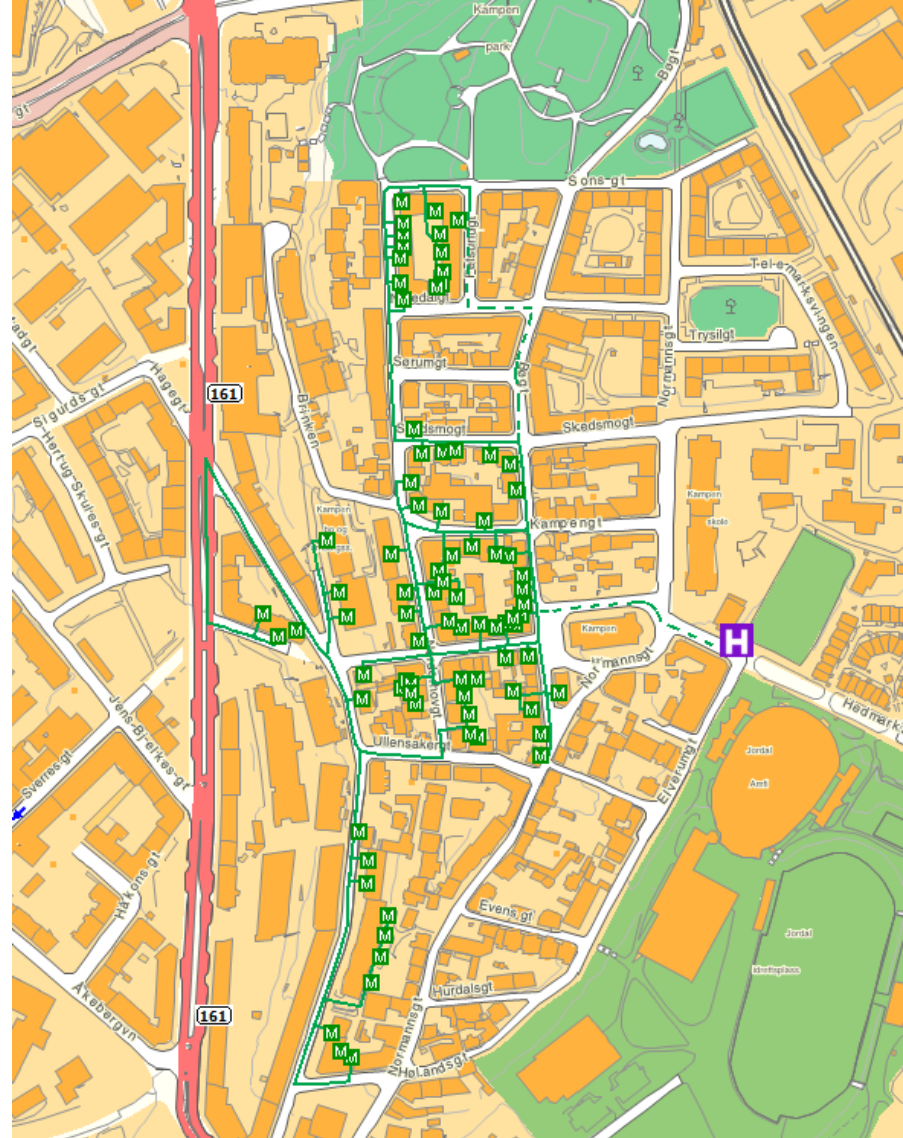
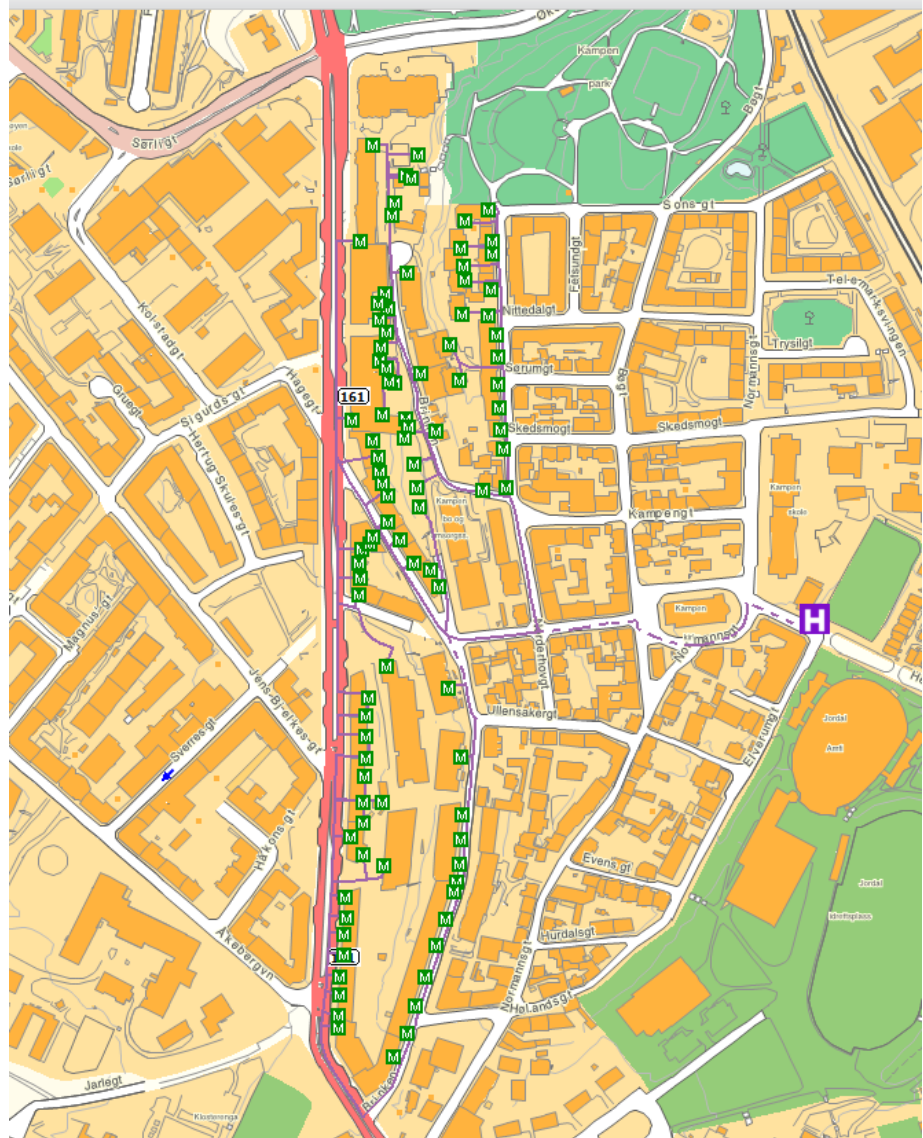
**Velg måltall / tidsmodus**

Måltall

Tidsmodus

Rute	Lev.eff. (lev/min)	Lev.tett. (lev/km)	Omb.tid (min)	Rutelengde (km)	Tidsbuff. (min)	Dekn.grad (%)
Gjennomsnitt	1,4	32,3	134	5,8	24	20,7
<a href="#">20947</a>	1,33	31	159	6,8	18	17,2
<a href="#">20949</a>	1,48	33,5	109	4,8	31	24,2





Rutemåltall - Windows Internet Explorer

http://app.di.no/app/RouteMeasures.do?action=unspecified&menuId=62&selectedPendingId=5534

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Routes Address Reports

Search Route Module Pending **Routemeasures** Optimization

Ruteutvalg

Distribusjon M1-6

Velg geografi

Rutesøk  
 Region -Velg-  
 Område -Velg-  
 Forfall 03 Oslo Syd - RNO# 1218: Gr.(3) -20

Velg måltall / tidsmodus

Måltall LE LT OM RL TB D% LEV Δ OM Δ RL  
 Tidsmodus Snitt Man Tirs Ons Tors Fre Lør Søn

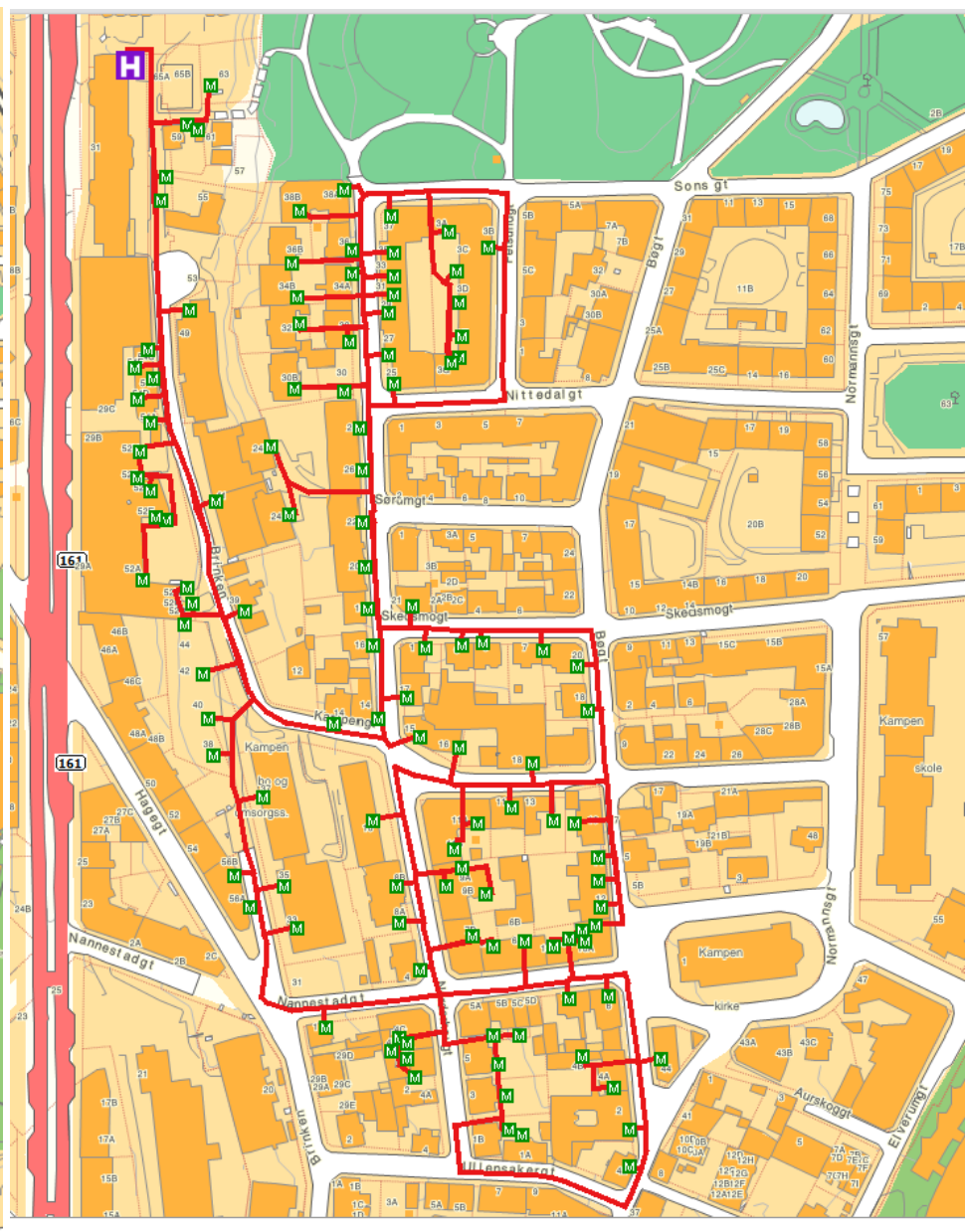
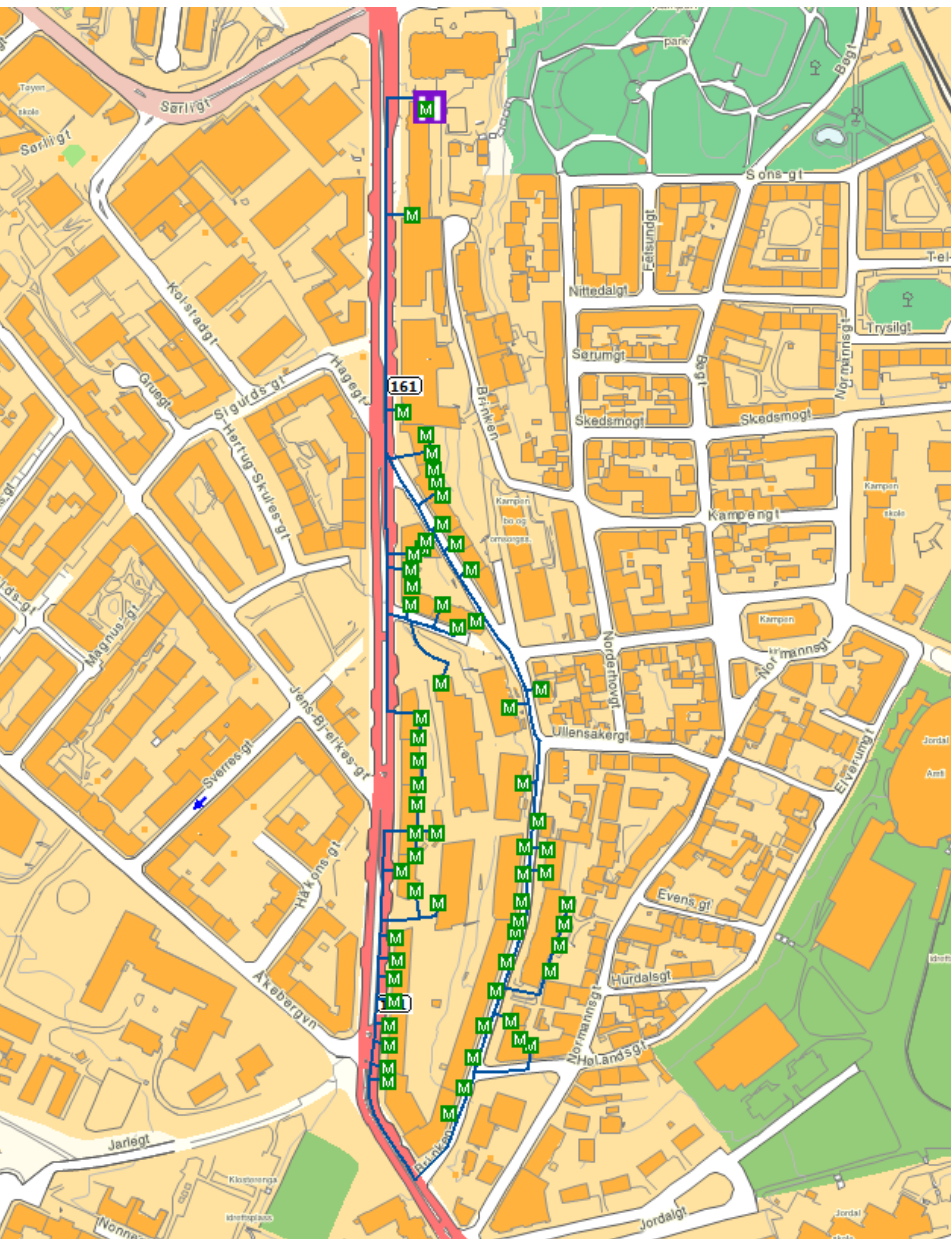
Søk

Oversikt Produksjon **Forfall**

Rute	Lev.eff. (lev/min)	Lev.tett. (lev/km)	Omb.tid (min)	Rutelengde (km)	Tidsbuff. (min)	Dekn.grad (%)	Lev. (ant)
Gjennomsnitt	1,77	54,5	102	3,4		19,1	182,1
00001	1,6	57,1	103	2,9		16,6	165,2
00002	1,93	51,8	102	3,8		21,6	199







# Outline

- Personal background
- Contract research organisations
- OR at SINTEF
- VRP Research and Technology Development (RTD)
- **Important challenges**
- Reflections

# Challenges for routing technology

- Industrial awareness
- Range of applications
- Information availability and quality – e.g. GIS
- User interfaces
- Software engineering
- Model adequacy and flexibility
- Robustness of solution method
- Solution quality for large-size and complex problems
- Integration along the value chain

# Challenges

- Adequate models
- Cost function?
- Instance robustness
  - all kinds of instances
- Robustness towards uncertainty
- Scalability
  - very large size problems
- Exploiting modern commodity computers
  - multi-core, heterogeneous, GPUs
  - sequential algorithms will not benefit from hw developments

# Important trends in VRP research

- Richer models, larger instances, more integrated problems
- Exact methods
- Self-adaptation
- Hybrid and collaborative methods
- Parallel and heterogeneous computing

# Special Issue Transportation Science

- Advances in Vehicle Routing
- TRISTAN VII, Tromsø, Norway June 20-25 2010
- Guest editors
  - Marielle Christiansen
  - Arne Løkketangen
  - Geir Hasle
- Deadline October 15, 2010
  
- See May issue of Transportation Science for call

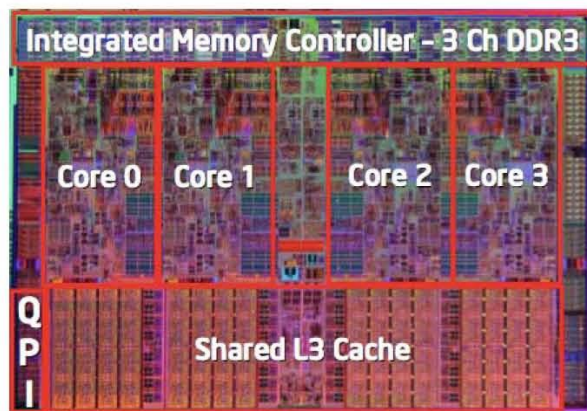


# Parallel and heterogeneous computing

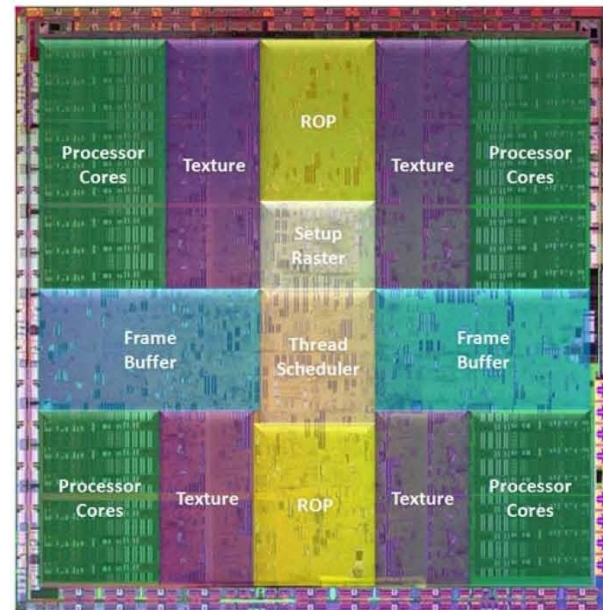
- CPU Clock frequency has stagnated  
(The Beach Law does not hold anymore ...)
- Moore's Law still valid
- But you need parallel algorithms to exploit it
- Multi-core and heterogeneous commodity computers
- Fine-grained and coarse-grained parallelism

# Heterogeneous Computer

- A *heterogeneous computer* is a tightly coupled system of processing units with distinct characteristics.
- A modern desktop or laptop computer is an example of such a system, as most systems include both a task-parallel, multi-core CPU and one or more data-parallel processors in the form of programmable graphics processing units(GPUs).



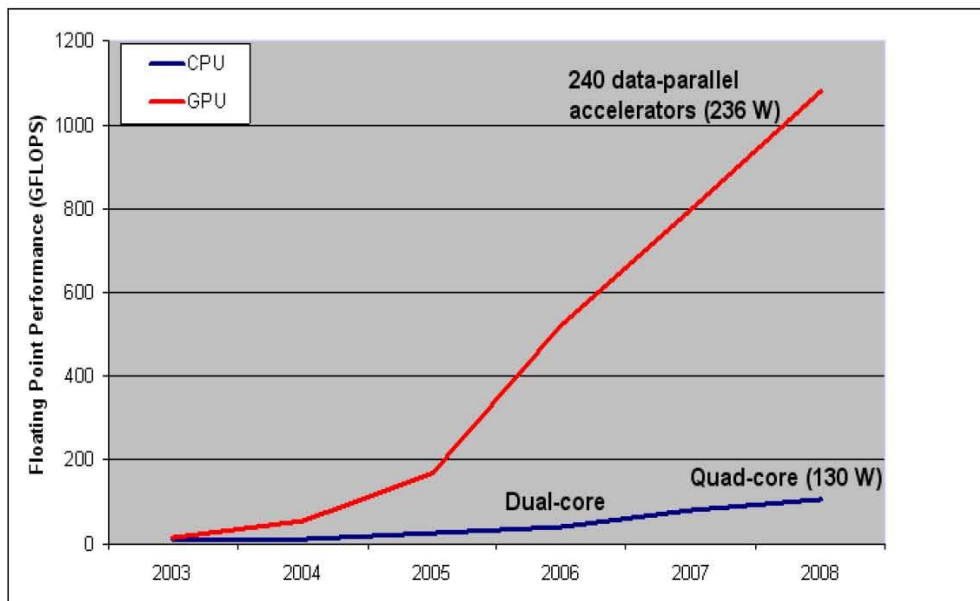
CPU (Intel Nehalem)



GPU (NVIDIA GeForce 280)

# Graphics Processing Unit (GPU)

- Background: Game industry
- Massive parallel architecture (>500 cores per chip)
- Typically 10-50 times speedup compared to CPU applications



# NVIDIA Fermi GPU

- 3 billion transistors
- 512 cores
- Up to 1 Terabyte of GPU memory
- 1.5 Teraflops performance
- 40 nm manufacturing process



NVIDIA GTX 480

# Outline

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# How do you do great OR research which has real applied impact?

- Value chain / network of RTD based innovation
- Academia /CRO/ SW Tool vendors / Users
- Communication
- Exchange of people
- Clusters of innovation
- Real challenges
- Mission, vision, call ...
- Financial resources
- Good management
  
- Most importantly: the people



# The Indispensable Users

- They are different ...
- They may or may not understand what
  - they need
  - is possible
- They are inconsistent ...
- Listen carefully
- ... but do not trust

# We need OR people that are

- highly skilled
- different
  
- motivated, proud
- brave, willing to take on new challenges
- able to carry heavy burdens





**Thank you for your attention!**

# Stuck between a rock and a hard place

The pleasures of practicing OR in a contract research organization

Geir Hasle

SINTEF ICT, Oslo, Norway

**LANCS Initiative Advisory Board Meeting**  
**London, 18 May 2010**